



legal education &
training group

....."chalk and talk"..... LETG Newsletter May/June 2006

"chalk and talk": your new newsletter!

Well done to Nadine Skinner, of Harvey Ingram in Leicester for winning the competition for naming the new LETG newsletter – a bottle of Champagne winging its way to you.

LETG News

Committee news: John Trimbo has stepped down from the committee (and from his training post at Norton Rose) to set up his new business, Trimbo Training.

Member news: Welcome to recently joined member firm, Morton Fraser LLP in Scotland.

We will shortly be embarking on an **LETG recruitment drive** – let us know if you have any colleagues (either in your firm or in other firms) who you think might benefit from becoming an LETG member – we'd be delighted to contact them!

New website article on THE hot topic of the moment - Talent Management: Most professional service firms are squandering their primary resource - their talented professionals. So says Phil Gott of Peopleism. Click here to view Phil's details and his white paper introducing a new 3-dimensional "Star Professionals Model" for clarifying professional roles and career progression".
<http://www.letg.org.uk/content/view/53/62/>

Welcome to our new LETG administrator: A hearty welcome to Jane

Cochrane, who joins the committee as the new administrator for the LETG.

LETG Member sharing

Good trainers used recently by LETG members.

Patrick McCann at BLP has found the following trainers have been well received at his firm:

- **Matthew Solon (JSB)** – Presentation skills
- **Professor Ed Peel (Oxford University)** – Contract law updates
- **Sasha Scott** – Diversity training

Shannon Campbell at DLA Piper has recently used the following trainers, who have also been well received:

- **Andrew Bass and Paul Clusker (BassClusker)** - Networking and Relationship Building (used with 0-3 year ppe)
- **Russell Wardrop (Kissing with Confidence)** - Presentation skills

Recent events

"It's all Greek to me!" Gastronomosh 27 April: A group of 18 members and Commercial Friends enjoyed a lively evening at Konaki, a small but friendly Greek restaurant just off New Oxford Street. The portions were substantial, the food and wine good and inexpensive and the atmosphere buzzing. All in all it was another successful evening. Watch this space for details of the next sortie into gastronomy!

Your LETG committee

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Have you been Kintished? Networking for Trainers workshop 27 April.

Kintish was a very engaging trainer at this 3-hour session and held our attention well.

Among the highlights were:

- examining everyone's understanding and interpretation of "networking".
- what makes a successful networker

His course was extremely interactive and based on well-known psychology. As well as pinpointing situations we have all found ourselves in, he then helped us understand how to analyse that situation. The most useful advice was how to exit gracefully without offending someone (and I am sure I am not alone in having been in this predicament!)

As a new recruit to the training profession, I found his course very useful and he has cured me of my fear of networking. I now know which is potentially the easiest group to approach and which is definitely the wrong one! What more could you ask from the session? And of course, that's not to mention the freebies he gave us when we were leaving.....

This was all followed up with three separate documents e-mailed to each delegate with hints and tips for referrals, being a successful networker and how to remember names.

Further details of Kintish's programmes can be found at www.kintish.co.uk <<http://www.kintish.co.uk/>> .

Contributed by [Tracy Clegg](#).

Event dates for your diary

New LETG Half day workshop Developing your trainees: Tuesday 6 June 13:00 – 17.45 (to be followed by the the Law Careers.Net/Trainee Solicitors' Group awards). Venue: Lovells Training Suite, 65 Holborn Viaduct, London EC4.

A great new workshop is coming up, focusing on how we develop our trainees. A fantastic panel of presenters, representing firms including **Cadwaladers, Clifford Chance, Eversheds, Jones Day, Slaughter & May**

and **Stevens & Bolton** will be joined by speakers from respected external consultants who will promote the sharing of ideas and offer experiences and solutions to the dilemma of how best to equip your future partners with the skills they need to meet the challenges that will face them.

Topics will include:

- **Developing the partners of 2014** – changing expectations of lawyers
- **Law firm case studies** (The non rotational training contract; Enhancing new lawyers' abilities – going beyond the technical; Commercial clients, Junior lawyers – bridging the gap)
- **From Generation IPOD to Generally I Do – Managing, Motivating and Mobilising your young lawyers.**

The event will take place immediately before the LawCareers.Net /Trainee Solicitors Group Training Awards; please do feel free to come to one and then the other. This will be a stimulating and informative event – we look forward to seeing you there. Do pass this opportunity on to your HR and Graduate Recruitment colleagues – the more the merrier!

£50.00 for LETG law firm members

£70.00 for non-LETG law firm members

£85.00 for commercial friends

We anticipate this event selling out fast, so please do register quickly. Details are on the website, [DEVELOPING TRAINEES1.pdf](#) or you can also register your place, by contacting [Jane Cochrane](#).

Annual Dinner, Thursday 29th June, at the swissotel "The Howard" – the big dining event of the LETG season. There will be a guest speaker – further details to follow! Tickets at £55 (which includes guest speaker, pre-dinner drinks and full dinner at this reputable venue) are available now. Let's make this a great summer gathering of friends old and new! Register your desire to attend with [Jane Cochrane](#).

The Annual Conference 2006: 15 and 16 November – put the dates in your diary now!

Our venue this year will be Aston Business School in the heart of Birmingham. With its MBA school on our doorstep, we'll hopefully be inspired to new heights at Aston when we

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address the burning training and development topics affecting law firms today. Watch this space over the coming months for more details. Any topics that you want to see us address at the conference? Let [Patrick McCann](#) know.

Your input needed

Your nominations for the LETG Trainer of the Year 2006 (individual) and LETG Training Provider of the Year 2006 (organisation/firm).

This is your chance to recognise both an outstanding trainer and a training organisation who have given you a great service or result.

The winners last year were Alan Pannett, and Fresh PD. Will they do it again??!! Want to nominate your favourite trainer and training organisation and knock them off the top spot? Here's your chance to have your say! Send your nominations to [Paula McMullan](#) by **15 May 2006**.

Proposed e-learning forum – we are looking to hold an e-learning forum on 17 August. We hope to invite a range of service providers and discuss issues that we face in implementing e-learning within our firms. Are there are issues that YOU would want this e-learning forum to address? Do you think we should move the proposed date due to summer holidays? Let us know – feed your thoughts back to [Robin Henry](#).

Regional groupings: In response to members' feedback at the 2005 Annual Conference, we are exploring setting up regional groups in the North (for our members in Liverpool, Leeds, Manchester, Newcastle and Sheffield), in the East (for members in Lincoln and Cambridge) and in the South West (for members in Bristol and Plymouth). We anticipate that members in these areas could get together to network, share best practice and perhaps to run regionally based training sessions which might be easier for members to get to than those held in London. The Committee will support these groups and may be able to assist in sourcing workshops or in other ways. We also hope that there will be space on the LETG website for regional groups to publicise events.

In the North, Jan Springthorpe of Thompsons has kindly expressed an interest in getting a group off the ground. If you are interested in joining that group or starting up a group elsewhere, please contact [Susan Way](#).

Training Fair 2006: [Pauline Holland](#)

would really appreciate your feedback on what you thought of the Training Fair, held at the end of January at the Mermaid Conference Centre, London. How was it for you? What did you think of the exhibitors? Were the seminars relevant? Would you attend again? Answers on a postcard, or as is more likely email, to Pauline please.

Want more from **this newsletter?**

Contact [Karen Aubrey](#).

www.letg.org.uk

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